## Middle East Business Aviation Conference, Dubai 19<sup>th</sup> November 2005



Time	Action
08.00 hrs	Registration
08.30 hrs	Delegates to be seated

09.00 hrs	Welcome Speech:	Mr Chris Crum, Chief Executive Officer, Royal Jet, UAE
09.05 hrs	Welcome Address:	Chairman Jack Olcott, General Aero Company, USA
09.15 hrs	Keynote Address:	Patron HH Sheikh Ahmed Bin Saeed Al Maktoum, President
		Department of Civil Aviation, Government of Dubai, President,
		Emirates Airlines, UAE
09.30 hrs	1 <sup>st</sup> Paper Session:	Introduction to Business Aviation & Lessons Learnt:
	-	Jack Olcott, General Aero Company, USA
		Why Business Aviation? Any form of transportation brings economy to the
		region. What is it and what options are available.
09.50 hrs	2 <sup>nd</sup> Paper Session:	Case Study of an Operator
		Ali Al Naqbi, Director Finance & Administration, Amiri Flight, UAE
		A case study by an owner currently operating their own business aircraft.
10.10 hrs	3 <sup>rd</sup> Paper Session:	Options of Business Aviation
		Ian Clark, MD, Clark Ricketts, UK
		Options of Business Aviation-Full ownership, management,
		fractional and charter.
10.30 hrs	Tea & Coffee Break	

10.45 hrs	4 <sup>th</sup> Paper Session:	Airframe Product Options Forum
		Luis Carlos Affonso, Snr VP, Executive Aviation Market, Embraer, Brazil
		Trevor Esling, VP Int'l Sales-Citation, Cessna Aircraft Company, UK
		Richard Gaona, VP Executive & Private Aviation, Airbus, France
		Steven Hill, President, Boeing Business Jets, Boeing Commercial
		Airplanes, USA
		A forum for airframe manufacturers to present their aircraft which
		can meet the needs of the options discussed in Paper 3.
11.35 hrs	5 <sup>th</sup> Paper Session:	Financing – The issues and the options
		Donald Bunker, Donald H. Bunker and Associates, UAE
		John A. Sandwick, MD, Encore Management S.A., Board member of
		BEXAIR & Financial Advisor to AAELCO, Switzerland
		Sulaiman Ahmad, Winsome Resources, Switzerland
		Presentation on the options available. Followed by a presentation
		showing a case study of how a purchase was financed.
12.35 hrs	6 <sup>th</sup> Paper Session:	The Middle East VIP Aviation Market
	_	Mohammed H.Al Zeer, President & CEO, National Air Services - Jeddah,
		Saudi Arabia
		NetJets Middle East, Al Khayala
13.05 hrs	Break for Lunch	

14.20 hrs	7 <sup>th</sup> Paper Session:	Aircraft Interiors – Some of the options available
		Dr. Claus Bauer, VP Completion, Lufthansa Technik AG, Germany
14.50 hrs	8 <sup>th</sup> Paper Session:	Case Study: Aviation Infrastructure in the Middle East
		Anita Mehra Homayoun, Director, Marketing & Media Relations,
		Department of Civil Aviation, Government of Dubai, UAE
15.10 hrs	9 <sup>th</sup> Paper Session:	TBC
	-	David Paddock, SH&E, USA
15.40 hrs	Closing Remarks:	Chairman Jack Olcott, General Aero Company, USA
16.00 hrs	Tea and Coffee	